

Subject

PRICE CHANGES FOR SPARE PARTS

This advisory summarizes significant price changes for Spare Parts from COMPAQ Computer Corporation.

Because of the unique combination of conditions that occurred this year, the calculation and publication of the Service Spare Parts Pricing and Warranty Labor Rate Schedule was delayed. Therefore, COMPAQ Computer Corporation is making certain price reductions retroactive to the normal effective date of April 1. Authorized dealers who have placed orders since April 1, 1986, under the Special Offer on COMPAQ Quality Spare Parts, that are reduced further in this price schedule will be credited for the difference between the price paid and the new price in this schedule.

Reference Service Advisory #051 (for Canadian Authorized Dealers) and Service Advisory #052 (for U.S. Authorized Dealers) for information regarding the Special Offer on COMPAQ Quality Spare Parts.

THE EFFECTIVE DATE OF THE REMAINDER OF THE PRICE CHANGES (i.e., Repair/Exchange and Price Increases) IS JUNE 1, 1986.

A complete Spare Parts Pricing and Warranty Labor Rate Schedule will be sent to you in a new publication called "How to do Business with COMPAQ Service" in the next few weeks.

Please note that Repair/Exchange prices have been reduced an average of 29% on many parts, making this program more attractive than ever. With no RMA's required, fast turnaround, COMPAQ Quality Parts, and 2nd-Day Air Shipping included in these prices, COMPAQ Repair/Exchange is the best choice for your out-of-warranty repair parts. Ship us your Repair/Exchange parts along with in-warranty parts, using the same, convenient Exchange Tags for the maximum savings in time and administration.

CHANGE SUMMARY BY PART NUMBER

PART NO.	DESCRIPTION	Price		Price	
		OLD	NEW	US Dealer	Repair/Exch
101421-001	DISKETTE DRIVE ASSEMBLY, LATCHING LEVER [H/H], PORTABLE	195	150	110	70
100643-001	FIXED DISK DRIVE, 10-MB, PLUS	690	475	450	295
100644-001	FIXED DISK DRIVE	395	250	225	125
102928-001	CONTROLLER BOARD, PORTABLE	195	150	120	70
	DISKETTE DRIVE W/RAILS, 360-KB, DESKPRO				

PART NO.	DESCRIPTION	OLD US Dealer Price	NEW US Dealer Price	OLD Repair/Exch	NEW Repair/Exch
101437-001	FIXED DISK DRIVE W/RAILS, 10-MB, DESKPRO	690	425	475	295
101672-001	FIXED DISK CONTROLLER BOARD, UNIV, DESKPRO	420	250	250	125
102777-001	FIXED DISK DRIVE W/RAILS, 20-MB, DESKPRO	N/A	550	N/A	395
101664-001	FIXED DISK DRIVE W/RAILS 30-MB, DESKPRO	1275	1075	900	600
101438-001	FIXED DISK DRIVE BACK-UP ASSY, 10-MB	550	425	350	295
102775-001	DISKETTE DRIVE W/RAILS, 1.2-MB, DESKPRO 286	365	170	205	125
102706-001	FIXED DISK DRIVE, 20-MB, PORTABLE 286	880	685	640	395
102778-001	FIXED DISK DRIVE CONTROLLER BOARD	420	250	250	125
102779-001	FIXED DISK DRIVE BACK-UP, 10-MB RUGGED	550	425	350	295
102777-001	FIXED DISK DRIVE W/RAILS, 20-MB, DESKPRO 286	880	550	640	395
102932-001	FIXED DISK DRIVE W/RAILS, 70-MB, DESKPRO 286	3000	2410	2190	1795
104183-001	INTEGRATED FIXED DISK DRIVE, 10-MB, PORTABLE II	770	735	475	475
104405-001	20MB DR, PORTABLE II	N/A	860	N/A	600
100475-001	POWER SUPPLY (DOMESTIC), PORTABLE	165	190	125	99
100478-001	PROCESSOR BOARD W/ BRACKET, PORTABLE	410	470	175	175
105034-001	MONITOR ASSEMBLY, PORTABLE	200	230	120	100
100487-001	KEYBOARD ASSEMBLY (DOMESTIC), PORTABLE	190	215	115	95
100699-001	SYSTEM ROM [QTY=1], PORTABLE	25	30	N/A	N/A
105416-001	MEMORY ADDRESS DECODER PROM, 640-KB, PORTABLE	25	30	N/A	N/A
101790-001	KEYBOARD ASSEMBLY [DOMESTIC], PORTABLE 286	195	195	115	95
102776-001	KEYBOARD ASSEMBLY, DESKPRO 286	195	195	115	95